

	REPLY TO PRE BID QUERY - DATED 10.08.2026 LAST MILE CONNECTIVITY WORK INCLUDING PE LAYING & ASSOCIATED WORKS FOR DIMAPUR DISTRICT OF NAGALAND GA TENDER NO. HOGPL/VCS/25-26/C&P-NL/WC/LMC-PE/018 VCS REFERENCE NO. VCS/HOGPL/261162/WC/2026/005				
SN	Tender Clause No.	Tender Page No.	Clause Description	Bidder Query	HOGPL's / VCS's Reply
1	INVITATION FOR BIDS (IFB) of Commercial Volume	6 & 7 - 107	8.0 BIDDER QUALIFICATION CRITERIA (BQC)	We are an established EPC company with extensive experience in the Oil & Gas sector. Since 2013, we have successfully executed several pipeline and CGD-related projects for reputed Public Sector Undertakings and leading organizations across India. Our successful execution of both Carbon Steel(CS) and PE pipeline projects demonstrates our technical expertise, execution capability, quality standards, and commitment to timely project delivery. Major Completed CGD / PE Pipeline Projects The completion certificates for the above-mentioned completed projects are enclosed herewith for your kind reference and verification. ☑ Laying of Underground PE Pipelines & Last Mile Connectivity (LMC) Works at Cachar, Hailakandi & Karimganj Geographical Areas (2 Years ARC) for City Gas Distribution Project for PBGPL- Value: ₹19,12,69,320.00 Major Completed Carbon Steel (CS) Pipeline Projects ☑ Laying of 6" x 16 KM and 4" x 1 KM 3LPE Coated Carbon Steel Pipeline in Kolhapur GA for HOGPL – Value: ₹7,79,45,844.00 ☑ Laying & Construction of Underground Steel Pipeline at Nashik GA for MNGL – Value: ₹8,40,31,904.00 ☑ Operation & Maintenance of Existing PE and Steel Pipeline Network for TNGCL –Value: ₹1,97,21,078.00 ☑ Laying of 8" x 8.5 KM Gas Pipeline from Trishna EPS to Monarchak GMS along with Associated Station Works for ONGC – Value: ₹4,52,50,000.00 ☑ Laying of 10" x 56 KM Gas Pipeline from Gojalia GCS to Palatana along with Associated Station Works for ONGC – Value: ₹15,47,00,000.00 The completion certificates for the above-mentioned completed projects are enclosed herewith for your kind reference and verification. The successful execution of these projects clearly demonstrates our technical expertise, execution capability, quality standards, and commitment to timely project delivery in the Oil & Gas and CGD sector. We respectfully submit that the prescribed Similar Work Experience criteria of ₹16.63 Crore (one work), ₹10.40 Crore (two works), or ₹8.32 Crore (three works) is highly restrictive for this category of work. Last Mile Connectivity projects involving PE pipeline laying are generally awarded in smaller contract packages, making it difficult for otherwise experienced and technically competent contractors to satisfy the prescribed financial thresholds despite possessing substantial and relevant execution experience. We would also like to highlight that we are presently executing a CGD project in Nagaland under HP Oil Gas Private Limited, which reflects our technical competence, quality standards, project management capabilities, and satisfactory execution performance under HOGPL. Considering our proven track record in the successful execution of CGD, PE and Carbon Steel pipeline projects for esteemed organizations such as HOGPL, ONGC, IOCL, MNGL, and TNGCL, along with our ongoing association with HOGPL, we humbly request you to kindly reconsider the Similar Work Experience criteria or permit our participation in the tender by considering our overall experience, technical expertise, and execution capabilities. We assure you that, if awarded the work, we shall execute the project with the highest standards of safety, quality, and timely completion. We sincerely request your favourable consideration and look forward to an opportunity to participate in this prestigious project.	Tender Condition shall prevail.

 Energising Quality	REPLY TO PRE BID QUERY - DATED 10.08.2026 LAST MILE CONNECTIVITY WORK INCLUDING PE LAYING & ASSOCIATED WORKS FOR DIMAPUR DISTRICT OF NAGALAND GA TENDER NO. HOGPL/VCS/25-26/C&P-NL/WC/LMC-PE/018 VCS REFERENCE NO. VCS/HOGPL/261162/WC/2026/005				
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2	INVITATION FOR BIDS (IFB) of Commercial Volume	6 & 7 - 107	8.0 BIDDER QUALIFICATION CRITERIA (BQC)	We respectfully request your kind consideration regarding the Bidder Qualification Criteria (BQC), particularly the requirement of successfully executing one similar work costing not less than ₹16.63 Crore, two similar works costing not less than ₹10.40 Crore each, or three similar works costing not less than ₹8.32 Crore each. Considering the prevailing market conditions and the scale of MDPE pipeline projects executed in the North-East Region, such stringent qualification criteria may significantly restrict participation, as only a very limited number of contractors may have executed projects of the stipulated magnitude. In this regard, we would like to submit that we as an experienced MDPE pipeline laying contractor based in Assam and is presently executing similar works for reputed organizations, including: • AGCL: Approximately 303 Kms of MDPE Pipeline Laying, including connectivity to 40 Tea Factories (20mm to 180mm). • On Going Project-NEGDC (Tezpur): Approximately 176 Kms of MDPE Pipeline Laying already executed under the ongoing project (20 mm to 125mm) • Our Sister Concern M/S. Pawan Communications Private Limited: Laying of approximately 51.23 KM of underground MDPE pipeline through HDD method in various pipe sizes ranging from 20 mm to 125 mm, including road, railway, canal, and other utility crossings, along with associated activities under the CGD network under Bengal Gas Company Limited. We possess the requisite technical expertise, experienced manpower, equipment, resources, and regional knowledge necessary to successfully execute the subject project. In view of the above, we sincerely request your good office to kindly review and reconsider the existing BQC criteria by suitably relaxing or reducing the qualification requirements, so as to enable wider participation from technically capable and experienced contractors operating in the North-East Region. We further respectfully submit that retaining highly stringent qualification criteria may substantially limit the number of eligible bidders and thereby restrict healthy competition. We therefore request the Tendering Authority to kindly review the qualification requirements objectively and ensure a fair, transparent, and competitive bidding process, while maintaining the requisite standards of technical capability and execution experience. We trust that our request will receive your kind consideration and that the BQC criteria will be suitably reviewed in the interest of wider participation and healthy competition. We shall be highly obliged for your kind consideration and favourable decision.	Tender Condition shall prevail.
Notes: 1. All other terms & conditions of tender document remain unaltered. 2. This Reply of Pre-bid queries shall be an integral part of tender document. 3. Bidder to submit signed & stamped copy of this Reply of Pre-bid queries along with their Un-Priced bid as a token of acceptance.					