

REPLY TO PRE BID QUERIES DATED: 20.07.2026

TENDER FOR PROVIDING FORECOURT SERVICES FOR CITY GATE STATION AND CNG STATIONS AT AMBALA-KURUKSHETRA & KOLHAPUR GA

TENDER NO. HOGPL/2026-27/C&P/016 DATE: 04.07.2026

Clause No	Page No	Tender Specification	Bidders Query	HP OIL Reply
Commercial Volume IFB 8.1	6	Upon reviewing the Bidder Evaluation Criteria (BEC) under Clause 8.1, we note that the minimum single work completed value required for a single similar work is: Part A (Ambala-Kurukshetra GA): Rs. 2,23,52,000 (223.52 Lacs) Part B (Kolhapur GA): Rs. 2,83,26,000 (283.26 Lacs)	We are currently executing similar services as the existing contractor at your Kolhapur GA under Work Order Ref: KOLSO2400017. Our ongoing contract has a total value of Rs. 2,45,71,715.48 (inclusive of GST) for a two-year duration, and we have successfully executed works worth approximately Rs. 2 Crores (Two Crore) to date without any operational bottlenecks or issues. In light of the above, we humanely and professionally request you to consider granting a reasonable relaxation in the Technical BEC criteria (Single Similar Work value). Alternatively, we request that the criteria be modified to accept running contracts of similar value that are near completion or have completed at least 70% of execution value.	Refer Corrigendum 1
TECHNICAL VALUME PART A (AK GA) 4.6.5	14	Query: Manpower Headcount & Manday Calculation Basis (Ambala - Kurukshetra GA) Tender Clause / Reference: Technical Volume Part A (AK GA) — Clause 4.6.5, Page 14. Tender Specification / Provision: Total Manpower for AMBALA - KURUKSHETRA GA = 17.	"With reference to Clause 4.6.5 specifying a total manpower strength of 17 for the Ambala - Kurukshetra GA, kindly clarify whether this deployment headcount is inclusive of reliever manpower or if relievers need to be provisioned and costed separately.If the specified deployment of 17 personnel already includes reliever manpower to ensure round-the-clock or continuous operations, please confirm whether bidders should base their commercial quotes on full monthly calendar runtime (30 or 31 mandays) instead of the standard 26 mandays framework. This clarification is essential to align the wage calculations accurately across the entire deployment lifecycle."	The manpower deployment of 17 personnel specified under Clause 4.6.5 is the minimum manpower requirement for Ambala-Kurukshetra GA. The bidder shall deploy the requirement minimum manpower and relievers to ensure uninterrupted services and compliance within the scope of work, applicable labour laws, and statutory requirements required for the period of entire month to ensure uninterrupted and smooth operations.
TECHNICAL VALUME PART B (KOLHAPUR GA) 4.6.5	14	Query: Manpower Headcount & Manday Calculation Basis (Kolhapur GA) Tender Clause / Reference: Technical Volume Part B — Manpower Deployment Schedule (Kolhapur GA). Tender Specification / Provision: Total Manpower for KOLHAPUR GA = 22.	"With reference to the tender specifications detailing a total manpower strength of 22 for the Kolhapur GA, kindly clarify whether this deployment headcount is inclusive of reliever manpower or if relievers need to be provisioned and costed separately.If the specified deployment of 22 personnel already includes reliever manpower to maintain continuous or round-the-clock operations, please confirm whether bidders should base their commercial quotes on full monthly calendar runtime (30 or 31 mandays) instead of the standard 26 mandays framework. This clarification is essential to align the wage calculations accurately across the entire deployment lifecycle."	The manpower deployment of 22 personnel specified under Clause 4.6.5 is the minimum manpower requirement for Kolhapur GA. The bidder shall deploy the requirement minimum manpower and relievers to ensure uninterrupted services and compliance within the scope of work, applicable labour laws, and statutory requirements required for the period of entire month to ensure uninterrupted and smooth operations.
		Tender Clause / Reference: Section/Schedule of Cost Breakdown Chart — Sr. No. 2 (EPF Employee Contribution = ₹93.72) & Sr. No. 8 (ESI Employee Contribution = ₹5.86). Tender Specification / Provision: The chart lists both Employee and Employer contributions as additive components of the cost payable to the contractor.	"As per standard statutory guidelines, the Employee's EPF (12%) and ESI (0.75%) contributions are deductions to be recovered from the employee's gross monthly salary, not an additional over-and-above cost to be funded by the client or paid to the contractor. Since the Employer's contributions are already correctly captured under Sr. No. 6 (PF Employer Contribution) and Sr. No. 7 (ESI Employer Contribution), including the employee deductions inflate the total cost calculation erroneously. Kindly confirm that Sr. No. 2 and Sr. No. 8 will be removed from the additive cost sheet calculation."	1) Bidder understanding is correct no additional over-and-above cost to be funded by the client or paid to the contractor 2) Bidder understanding is correct

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TECHNICAL VOLUME PART A (AK GA) Wage Calculation for AMBALA - KURUKSHETRA GA	23,24,25	Query 2: Discrepancy and Cost-Amortization of PPE & Uniform Charges Tender Clause / Reference: Section/Schedule of Cost Breakdown Chart — Sr. No. 14 (PPE & Uniform Charges) & Sr. No. 15 (Total Cost). Tender Specification / Provision: Sr. No. 14 indicates ₹0.00 under the Skilled category chart, whereas the Unskilled category chart specifies a provision of ₹2,500.00. The column format indicates that this ₹2,500.00 is a "1 (ONE) time" provision, yet it is added directly into a chart that calculates the continuous monthly recurring cost under Sr. No. 15.	"We note two interconnected discrepancies regarding the allocation and calculation of PPE & Uniform charges: Category Discrepancy: Under Sr. No. 14, the 'PPE & Uniform' provision is listed as ₹0.00 for the Skilled category, while a value of ₹2,500.00 is provided under the Unskilled category chart. Since personnel in both categories require mandatory safety gear for onsite deployment, kindly confirm if the Skilled category chart will be updated to include this provision. Cost-Amortization Clarification: Under Sr. No. 14, the allocation is stated as a '1 (ONE) time' provision of ₹2,500.00, but it has been added directly to the monthly recurring cost rows, impacting the final Monthly Total Cost under Sr. No. 15. Kindly clarify whether '1 (ONE) time' means once per year or once per contract tenure (e.g., 2 years). If it is an annual or contract-tenure provision, adding the lump sum directly distorts the monthly runtime cost. Kindly confirm if bidders should amortize this amount over the respective period (i.e., dividing by 12 months or 24 months) to reflect an accurate monthly calculation."	To refer to corrigendum sheet. Rs 2500/- payment towards uniform is one time payment, means once per year. BIDDER SCOPE OF WORKS :Point no 19, 31,36 & Bidder shall ensure proper PPE/Uniform to employees as per requirement within the tenure of contract, Cost under this header shall be consider once in year.
TECHNICAL VOLUME PART B (KOLHAPUR GA) Wage Calculation for KOLHAPUR GA	24, 25	Query : Cost-Amortization of PPE & Uniform Charges Tender Clause / Reference: Section/Schedule of Cost Breakdown Chart — Sr. No. 14 (PPE & Uniform Charges) & Sr. No. 15 (Total Cost). Tender Specification / Provision: The column format indicates that this ₹2,500.00 is a "1 (ONE) time" provision, yet it is added directly into a chart that calculates the continuous monthly recurring cost under Sr. No. 15.	Cost-Amortization Clarification: Under Sr. No. 14, the allocation is stated as a '1 (ONE) time' provision of ₹2,500.00, but it has been added directly to the monthly recurring cost rows, impacting the final Monthly Total Cost under Sr. No. 15. Kindly clarify whether '1 time' means once per year or once per contract tenure (e.g., 2 years). If it is an annual or contract-tenure provision, adding the lump sum directly distorts the monthly runtime cost. Kindly confirm if bidders should amortize this amount over the respective period (i.e., dividing by 12 months or 24 months) to reflect an accurate monthly calculation."	To refer to corrigendum sheet. Rs 2500/- payment towards uniform is one time payment, means once per year. BIDDER SCOPE OF WORKS :Point no 19, 31,36 & Bidder shall ensure proper PPE/Uniform to employees as per requirement within the tenure of contract, Cost under this header shall be consider once in year.
Commercial Volume IFB 8.1	6	Providing forecourt services at CGS/CNG stations/CNG /LPG/Motor Fuel Dispensing outlets associated to any CGD/OIL and GAS company.	We are highly interested in participating in this bidding process. We would like to bring to your kind notice that our firm possesses extensive and rich experience in **PE Pipeline laying and PNG O&M (Operation & Maintenance) works** within the City Gas Distribution (CGD) sector. We hold valid and running Work Orders for the same with established CGD companies. However, as per the Technical Bid Evaluation Criteria (BEC Clause 8.2.1) of this tender, the definition of similar work is specifically constrained to providing forecourt services at CGS/CNG stations. While we have strong core technical capabilities in hydrocarbon pipeline infrastructure and gas network assets, we do not strictly meet the specific forecourt management experience listed in the BEC. Given that our team is fully equipped with certified technical manpower and tools required for gas installations, we kindly request you to consider our **PE / PNG O&M experience** as eligible for this tender, or provide a necessary relaxation in the Technical BEC to encourage wider competitive participation.	Tender Conditions Prevail

Seal & Signature of Bidder